

## JULIE LASSA STATE SENATOR

Assembly Committee on Colleges and Universities
Wednesday, February 24, 2010
10:00 AM
415 Northwest
State Capitol

Thank you Chairman Hixson and Committee Members for the opportunity to speak with you today about Senate Bill 121, which will create a "Career Conversations" pilot program.

Career Conversations will provide students in grades 7 through 12 with the opportunity to interact via webcams with individuals working in high wage/high demand jobs in Wisconsin. This program will help students learn about in-demand careers as well as what education or skills training potential employees need to perform these jobs. It will also give employers an important link to Wisconsin's future workforce.

The need for this program was highlighted earlier this week in an article in the *Green Bay Press Gazette*. Paul Rauscher, president of a manufacturing company in Brown County, was quoted as saying that he cannot find enough workers with the strong math and science preparation his company needs. The article says that the market for manufactured goods is increasing at 10 percent per year and manufacturers are concerned about a potential talent gap up and down the line in manufacturing, from welders to researchers. Over the next five years, up to half of manufacturing leadership will be turned over. Rauscher notes in the article that he is "hoping the high schools are getting the message." This legislation will help the schools get that message and pass it along to the students.

The Career Conversations pilot will be based on a successful program in North Dakota that brings representatives from high wage/high demand occupations directly into classrooms via webcam to interact with students to provide them and the adults who advise them with current information about careers that have a strong future in that state. These representatives explain to students what their careers entail, what education or skills training potential employees need, and what interests may lead students to pursue a particular career. The program encourages students to stay in North Dakota upon graduation and ensures that employers have the skilled workers they need to remain prosperous in the state.

The Wisconsin Career Conversations pilot program will incorporate many of the successful aspects of North Dakota's program, including the ability to broadcast to individual students or classrooms, with the option to record broadcasts and store them on sites for future viewing by interested parties, such as students' parents. The program will also require an evaluation of the effectiveness of the pilot that will be submitted to the appropriate standing committees of the

legislature, the Department of Public Instruction, the Department of Workforce Development, and the Department of Commerce.

I thought you may find it helpful to view a few previews of the "conversations" in North Dakota, so I have provided some websites that you may wish to view later:

http://www.youtube.com/watch?v=NiWFSp2\_jDA http://www.workforce.nd.gov/programs/career-promotion/career-conversations/ http://www.youtube.com/watch?v=3yw3UG7FdDg http://www.youtube.com/watch?v=48WCWf09eX8&feature=player\_embedded

Our Career Conversations pilot would be housed in *WISCareers*, a career information website run by the Center for Education and Work at UW-Madison's School of Education. The *WISCareers* website aligns individuals with education and work through comprehensive career development and job-seeking services. Due to its existing collaborations with employers and schools, along with its technological capabilities, *WISCareers* has the ability to integrate Career Conversations into its current website.

Career Conversations is a simple way to better inform students, teachers, and parents about jobs and careers that have a promising future in our state by allowing them to go right to the employers for this information and does so in a way that does not pose a financial burden on our schools or state agencies.

Again, thank you for your consideration of this legislation. I would be happy to answer any questions you may have.



## Career Conversations

Senate Bill 121



THE CENTER ON EDUCATION AND WORK University of Wisconsin-Madison

## Center on Education and SOIT NOT



Who We Are...

The Canter on Education and Work (CEW) is a research, berhnical assistance, the Canter on Education within the School of Education at the University of Wisconsin-Hadison, Letablished in 1964, the Center has a rich reddition of assisting education; and career development, practitioners with program evaluation; qualifative and quantitative research, professional development training, and career resources.

View Careers Conference Featured Speaker Presentations Online

Through its work, the Center seeks to enhance the quality of career-related earning and outcomes for all youth and adults, including those with disabilities or other factors that challenge performance and success.

## vission and 2005-2010 Strategic Priorities

Future Perspectives
Funding
Annual Reports

Research, Evaluation & Policy Analysis Center staff demonstrate experies in both qualitative and quantitative research encompassing a wide range of deagns and ranging from case studies to multi-site empirical research. Areas of focus include career and technical education, school-based enterprises, Advanced Placement, math and science education, and secondary school reform.

Center staff also conduct both small-scale and large-scale multi-site program evaluations, techanotion designs include Stufflebram's CIPP model as well as other approaches appropriate to specific program evaluations. Current and controlled large-scale evaluations include the Wisconsin State Improvement Grant, let Advanced Placement Expansion Project, and the Wisconsin Youth Apprenticeship program.

## Research Reports and Guidebooks

Wisconsin Careers
Wisconsin Careers has a 30-year history of providing career developmen

CHREERS CONFERENCE % 2010

## News and Events (Archive)

ITEST Project Briefing
For ITEST project Briefing
Session Participants (1)3
and 21).
Click Here to Download the
PPT
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## MISCOTOOLS

WISCareers An engaging approach to career development and job seeking

Catalog About Us

## Welcome to WISCareers

With over 32 years of experience developing career information systems, longer than any other company or organization in the world, WISCareers goes above and beyond. Designed with a Wisconsin focus, WISCareers is available to you anytime, anywhere. Learn more about WISCareers

Individual Subscriptions now available for \$19.55 year. Join the thousands of students and job-spekers getting results today!
Subscribe Now

Take a Guest Tour

High School Site ©
Professional Site ©
Middle School Site ©
Adult/Client Site ©



Financial Aid information Workbook 2.3 us ma



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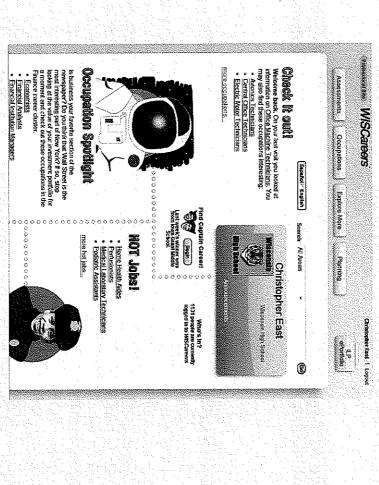
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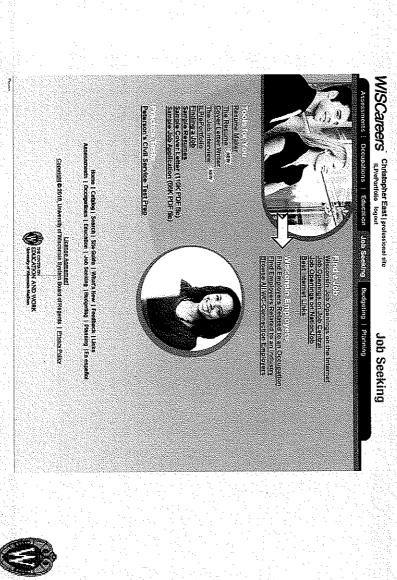
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## Middle School Career Panning Resource



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## WC Connection





## Wisconsin Employers

WISCareers Christopher East | professional site

Assessments | Occupations | Education Job Seeking Budgeting | Planning

## Employers Accountants

## Other titles used for this occupation Certified Public Accountants Systems Accountants Tax Accountants

## WC Connection Employers Mainection

American Family Insurance Company (Madison)
American Girl (Madiston)
Belfkaukaman II. S.A. (Little Chute)
Curriberland Memorial Hospital, Inc. (Cumberland)
Equitable Reserve Association (Neenath)
Galloway Company (Neenath)
Green Bay Area Chamber of Commerce (Green Bay)
Green Bay Metropolitian Severate District (Green Bay)
Green Bay Ress Gazette (Green Bay)
Herzing College (Madison)

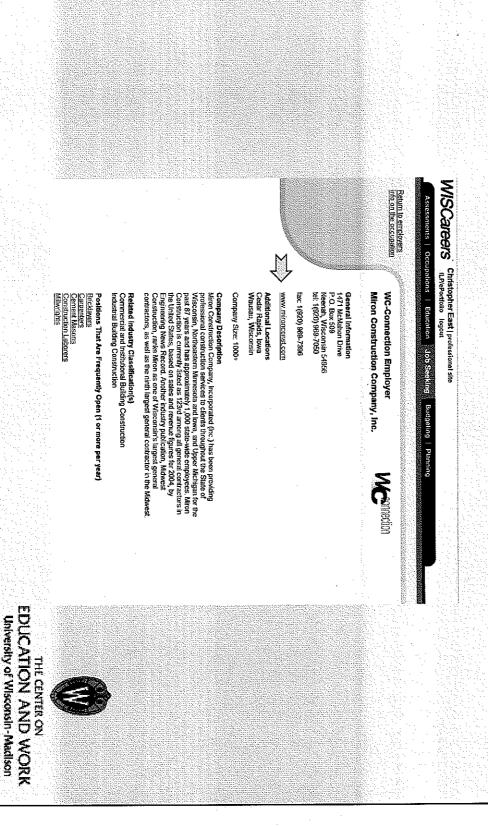
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Lakeview Medical Center (Rice Lake)
Lammer's Food Fest (Menomonie)
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Miller Electric Maruliacturing Company (Appleton)
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Miller Electric Menuliacturing Company (Appleton)
Montheast Wisconsin Technical College (Green Bay)
Penther Comparison (Madison)
Plastic Ingeruity, Inc. (Menomonie)
Plastic Ingeruity, Inc. (Moss Plains)
Red Cedar Chiroparatic (Menomonie)
SECURA Insurance Company (Milwaukee)
The Payroll Commany (Middelson)
Standard Electric Supply Company (Milwaukee)
The Payroll Commany (Middelson)
University of Wisconsin - Green Bay)
Wells Fargo Bank (Green Bay)
Wells Fargo Bank (Green Bay)

ESTconsin Credit Union (Menomonie) Isconsin Public Service Corp. (Green Bay)

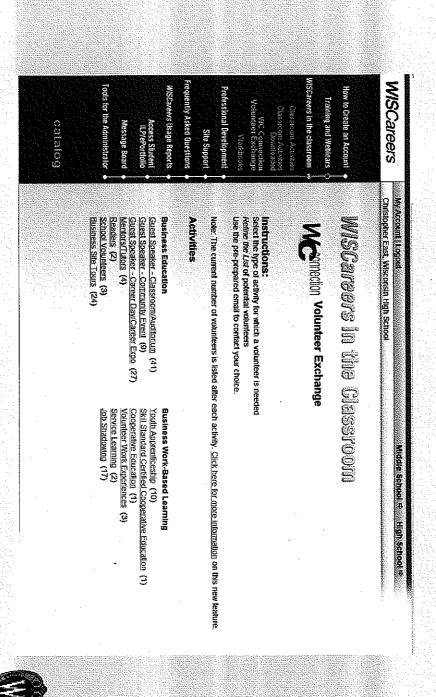


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# Educator Volunteer Resources





# TO NOTE DAKOTA PROGRAM

# North Dakota Career Conversations

- Students and Business connecting using technology
- Application: School and Business Speaker
- student Pre Survey and Post Survey for the





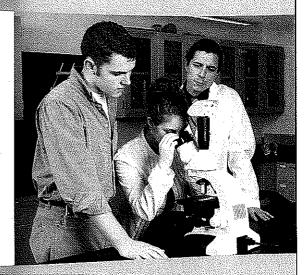
wc-connection.org

## You SHOW us your business....

Through the WC-Connection you tell us all about your business.

- · Contact information
- · Company description
- · Website address and link to your job postings
- · Soft skills valued by your company
- · Positions you hire frequently
- · Human resources contact information
- · Volunteer activities you're willing to do in your area

It's easy and it doesn't take much time



## We TELL them all about it....

Through the WISCareers website thousands of students and job seekers in Wisconsin:

- · See your business information
- Explore careers in Wisconsin
- Plan for their future

Plus educators in your area can easily view and take advantage of the volunteer activities you offer.

## What is the WISCareers website?

WISCareers is a nationally recognized career information delivery system that serves thousands of students and adults annually. It includes comprehensive information on occupations and post-secondary schools and it offers extensive assistance with career development, career planning, financial planning, and job seeking.

## **TOGETHER** we create a competitive Wisconsin

## Why should you care?

- · Reduce the "brain drain" in your community by educating individuals about the scope of potential jobs in their own backyard
- · Give students and job seekers direct access to job listings on your website
- · Expose hundreds of thousands of students and job seekers annually to your company and its mission
- · Show your generosity and commitment to the community through volunteering
- Educate future employees about work habits and values that lead to success in the workplace...when individuals succeed, companies succeed

Go to WC-Connection.org and enter your business information now. It's FREE!

